



**REAL ESTATE REFERRALS**

KAUFMAN REALTY & AUCTIONS will pay a 1% referral up to \$1,000 based on the gavel price\* to other Real Estate Agencies who register prospective buyers according to the following guidelines:

- 1. Buyer to be registered and accepted by KAUFMAN REALTY before the day of the auction, at least 24 hrs. prior to the auction.
- 2. Prospective buyers who have been previously contacted or who have contacted KAUFMAN REALTY or any of its agents will not be honored.
- 3. The referring agent must show the property to the customer and be present with the customer at the auction.
- 4. If the prospective buyers are on the KAUFMAN REALTY mailing list or email blast list, they are not eligible.
- 5. If the prospective buyers attend the Open House without the referring agent or an agent from the referring agency, the referral will not be honored.
- 6. If the prospective buyers contact KAUFMAN REALTY with questions regarding the auction, the referral will not be honored.
- 7. If the prospective buyer is an adjacent and or adjoining property owner, the referral will not be honored. These parties will be viewed as customers of KAUFMAN REALTY.
- 8. Client registered below must close transaction for referral to be honored. If contract is assigned to another party, referral will not be honored.

**REFERRALS**

Auction Name & Date: \_\_\_\_\_  
Property Address: \_\_\_\_\_  
Showing Date: \_\_\_\_\_  
Prospective Buyer: \_\_\_\_\_  
Prospective Buyers Signature \_\_\_\_\_  
Referring Agency: \_\_\_\_\_  
Referring Agent: \_\_\_\_\_  
Date: \_\_\_\_\_

**ACCEPTANCE**

Kaufman Realty & Auctions  
By: \_\_\_\_\_  
Date: \_\_\_\_\_

\*Gavel Price: the amount that is bid at the auction, prior to the addition of the buyer's premium to arrive at the contract sales price. Example: \$100,000 gavel (bid) price 5% buyer's premium, contract price: \$105,000. 1% referral on the gavel price: \$1,000.