

REAL ESTATE REFERRALS

KAUFMAN REALTY & AUCTIONS will pay a 1% referral based on the gross sales price to other Real Estate Agencies who register prospective buyers according to the following guidelines:

- 1. Buyer to be registered and accepted by **KAUFMAN REALTY** before the day of the auction, at least 24 hrs. prior to the auction.
- 2. Prospective buyers who have been previously contacted or who have contacted **KAUFMAN REALTY** or any of its agents will not be honored.
- 3. The referring agent must show the property to the customer and be present with the customer at the auction.
- 4. If the prospective buyers are on the **KAUFMAN REALTY** mailing list or email blast list, they are not eligible.
- 5. If the prospective buyers attend the Open House without the referring agent or an agent from the referring agency, the referral will not be honored.
- 6. If the prospective buyers contact **KAUFMAN REALTY** with questions regarding the auction, the referral will not be honored.
- 7. If the prospective buyer is an adjacent and or adjoining property owner, the referral will not be honored. These parties will be viewed as customers of **KAUFMAN REALTY**.
- 8. Client registered below must close transaction for referral to be honored. If contract is assigned to another party, referral will not be honored.

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